Self-Service: Letting customers take care of themselves







Agenda



5 Strategies to Help Customer to Help Themselves
Jonty Pearce,
Call Centre Helper



Trends in Self ServiceRichard Snow,Ventana Research



 5 ways that Technology can Help Self Service Mike Murphy,
 Interactive Intelligence

- Top tips from the audience
- Interactive Q&A Live questions from the audience

5 strategies to help customers to help themselves

Jonty Pearce Editor



1. FAQs

English : C Express Logistics Mail Press Careers About Us > DHL United Kingdom | > Express | > Information Centre | Customer Service FAQs Express Customer Service FAQs DHL has always been committed to customer service, anticipating needs and providing the highest level of service and reliability at all times. Where is my shipment? What payment methods can I use with DHL? Express Are DHL's Time Definite deliveries quaranteed? How do I make a loss/damage claim for a DHL shipment that failed to arrive, or MyDHL was damaged? > Shipping What is the maximum size of package I can send? Tracking I intend to buy some products from an overseas vendor that uses DHL to ship. Will > Export Services I have to pay import duty on the items I purchase? > Import Services Our company would like to begin exporting products to several countries. We have no previous experience of this, can DHL advise us? > Domestic Services Optional Services Other FAQs Industry Solutions Small Business Solutions Tracking FAQs Information Centre Ship Online FAQs - Non-Account holders Billing and Payment Ship Online FAQs - Account holders

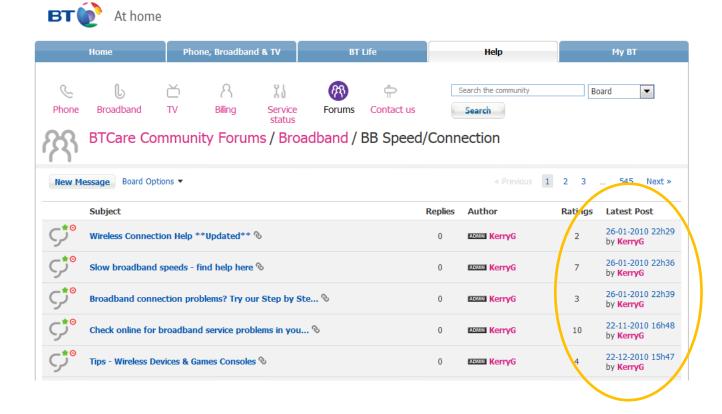
 Advanced Shipping Solutions

 Integrated Shipping Solutions

2. Self help videos



3. Forums



Let the users do the work



About me

Click here to contact the mods

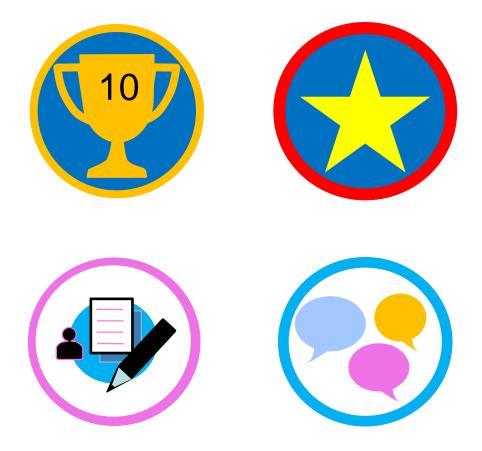
I am the BTCare Community Manager! :) I have worked for BT for over 7 years and I have a keen interest in using social media such as forums to solve problems. I am really excited about our new forums and love the new look and feel. I am sure you will agree that the increased functionality is very welcome. I will be looking to develop these forums further with new additions and features in the coming months. I will be looking for your ongoing feedback and look forward to being part of a constructive and friendly community where problems are solved and friendships made.

Interesting or perhaps sad fact about me is probably that I am a celeb spotter — I live in a rural location so when I am in the city I like to keep an eye out for any celebs that might be about!

Recent Posts by KerryG

Subject	Views	Posted
Community Changes Announcements & Terms	415	18-10-2012 8h39
Re: Well done BT on securing live premier league f ® BT Vision	786	13-06-2012 19h47
Calling all footie fans! BT wins Premier League fo BT Vision		13-06-2012 19h45
Site Maintenance this evening Announcements & Terms		12-06-2012 14h32
Re: Want to trial new BT Vision products? email BT Vision	1011	07-06-2012 10h28

4. Gamification



Gamification

Badges



First question

First answer 5 Answers 10 Answers

First like 5 Likes 10 Likes

Prizes



Christmas Presents

Free minutes

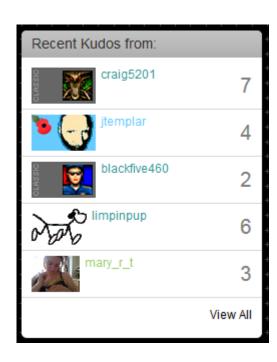
Best answer this week

Company event days

Early Product reviews

Product feedback panels

Kudos



Users award each other points

5. Using Social Media to avoid calls







"Provision of urgent photos is vital in the early stages of incidents because literally a picture tells a thousand words.

An image of the damage in Gerrard Street had 6,000 hits on Twitter in 30 minutes.

That literally took the 'heat' away from us so that the focus was on restoration."

5 strategies to help customers to help themselves

Jonty Pearce Editor



Thank You



