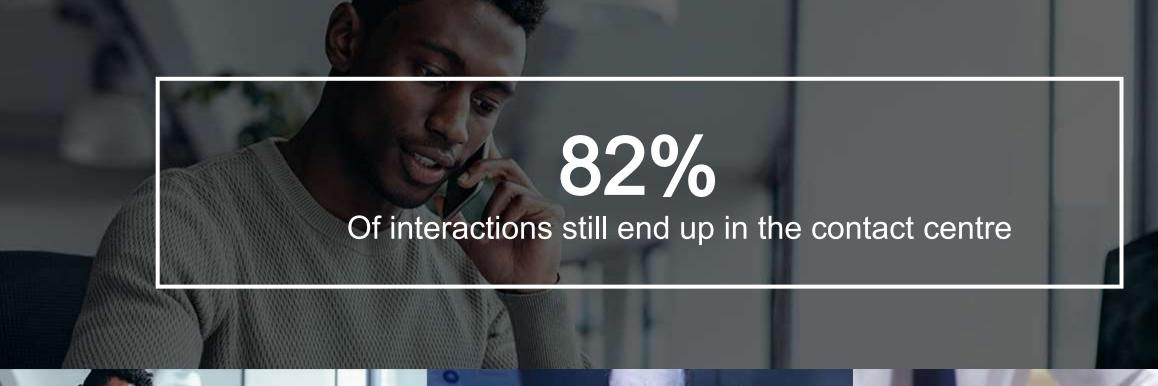
# facada Accelerated

Drive digital adoption to reduce inbound call volume and accelerate customer experience

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Low Adoption of Digital Self-Service



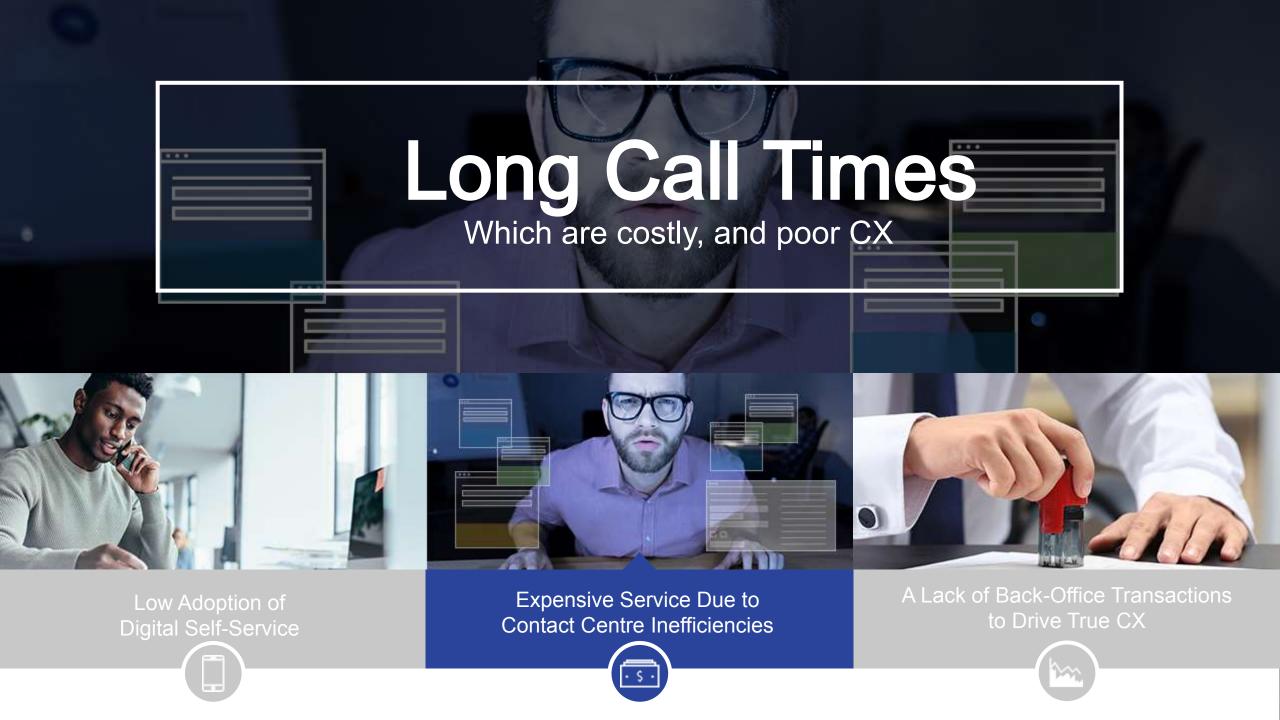
Expensive Service Due to Contact Centre Inefficiencies











## Underperforming

Self-service solutions and inefficient deployment of human talent



Low Adoption of Digital Self-Service

Expensive Service Due to Contact Centre Inefficiencies

A Lack of Back-Office Transactions to Drive True CX





## Keep the Customer in Mind at Every Point of the Journey

#### **CUSTOMER JOURNEY**

#### WHAT WE DO

#### **BENEFITS**



**DIGITAL SELF-SERVICE** 

WEB - VOICE

Improve the self-service experience

Drive digital adoption on the voice and digital channel, while leveraging existing assets.



- Lower AHT
- Drive mobile adoption



**ASSISTED SERVICE** 

**CALL CENTER** 

**Drive Efficient Customer Care** 

Drive contact center transformation by unifying and automating agent applications, with agent guidance.



- Improve regulatory compliance
- Improve CX



**BACK OFFICE** 

**EMPLOYEES** 

**Automate Business Processes** 

Surface back-office interactions for better self-service and improved human efficiency

Improve selfservice and repurpose human capital

#### Accelerated Customer Experience

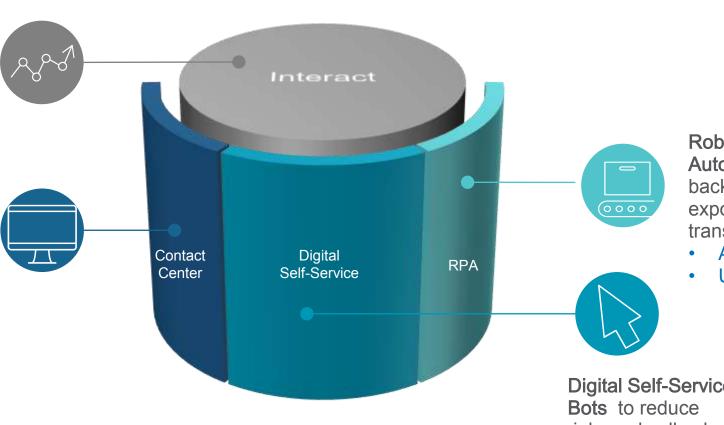
One Platform. All Touchpoints.

#### Single Platform allows:

- One designer to create all interaction types
- Reuse of interactions across all channels,
- Sharing of data

Contact center solutions to drive reduced handle time:

- **Unified Agent** Desktop
- **Agent Guidance**
- **Desktop Automation**



**Robotic Process** Automation (Bots) to drive back office efficiency and expose legacy transactions

- **Attended Automation**
- **Unattended Automation**

**Digital Self-Service** inbound call volume:

- Visual IVR
- **Intelligent Assistant**

# Digital Self-Service to Reduce Call Volume

#### Transform IVR to Visual

Digitally enable your IVR



Thank you for calling DCM computers. Please press 1 for English or press 2 for Spanish.



Please press 1 for New Sales, 2 for Replacement parts or 3 for Support.

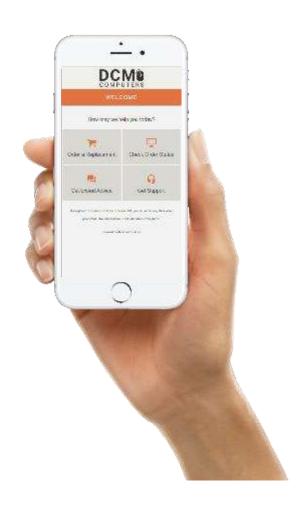


Please press 1 for parts replacement under warranty, otherwise press 2



Please press 1 if this is a corporate account, 2 for personal accounts





#### Digital Migration: Pivot Callers to Guided Flows



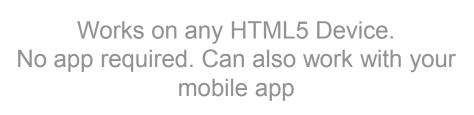




Self Service

Alternate: Agent Assistance







"Good afternoon Mr. Smith. I see you are calling about your June bill. I would be happy to answer your questions"

#### Automated Chat | Boost Self-Service on Digital Channels

- Get rid of the 1800 numbers on the Contact Us page
- Intercept Chat requests with a bot
- Present guided flows and chatbots to identify intent and automate service
- Escalate to human assistance ONLY with context



Mobile



Web & Social

#### Next Issue Avoidance | Proactive Mobile Engagement



Identify customers needing assistance



Engage them proactively with targeted guided flows

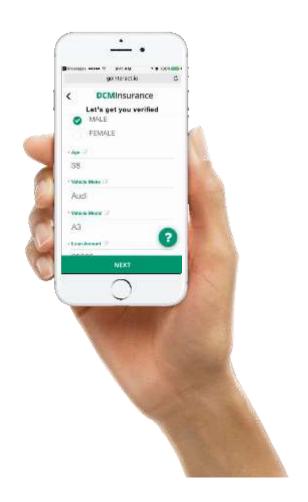


Avoid the next issue in the journey, boosting NPS and cutting costs



Escalate to human assistance when needed





#### How does it work?





**Management Tools for Business & IT Users** 



**Bot Manager** (Automation & Interaction Design)



Bots @ all **Customer touchpoints** 





**Human Assist Robotic Automations** 







**Existing Contact Center** Platforms (Voice & Chat)



**Existing** Systems of Record



**Bot Engines NLP APIs Cognitive APIs** 



**Context Services** Content Repositories







#### Call Volume Reduction Across Verticals

Proven Use Cases & Client Case Studies

#### Digital Acquisition

Proactive Mobile Engagement

Digital
Concierge to
complete
application
process

3-5% Increased Conversion

#### Billing Inquiries & Disputes

Proactive & Just-in-time Mobile Engagement

Next Best Offers to reduce overages

11-20% Self Service Improvement

#### Onboarding & Activation

Proactive Mobile Engagemen

Tutorials, Tools and Intelligent Assistance

7-15% Self Service Improvement

#### Issue Resolution

Just-in-time Mobile Engagement

Tutorials, Tools and Intelligent Assistance

7-15% Self Service Improvement

#### Proactive Exception Management

Proactive Mobile Engagement

Next Best Actions to manage exception

40-65% Contact

#### Order Tracking

Proactive & Just-in-time Mobile Engagement

Order related tools and Next Best Actions

10-15% Self Service Improvement

#### **Appointments**

Proactive & Just-in-time Mobile Engagement

Appointment related tools and Next Best Actions

10-20% Self Service Improvement

















Reduce inbound call volume by at least:

10%

Reduce Average Handle Time by:

30+ SECONDS Drive Better

SELF-SERVICE AND ASSISTED SERVICE







Improving the Self-Service Experience

Driving Efficient Customer Care

Automating Business

Processes









# facada Accelerated Accelerate the Customer Experience by delivering automated reusable digital interactions on all touchpoints.