Scheduling Master Class

Tips and Techniques for Creating Great Workforce Schedules







Meet the Panellists



Jonty Pearce, Call Centre Helper



Penny Reynolds, The Call Center School



Dean Couchman, injixo



Chris Dealy, injixo





Session Overview

In this session, we'll discuss three critical considerations for creating optimal staff schedules:

- Balancing stakeholder demands
- Making the most of multi-skilled agents
- 3. Maximising employee satisfaction





Contact Centre Stakeholders

- Customers
- Frontline agents
- Senior management
- Team leaders/supervisors
- Human resources









Flexibility is Key

Schedules must balance:

- Need for coverage of volatile workload
- Personal needs and wants of agents
- Cost of various schedule solutions
- Compliance with legislation and contracts





Flexibility is Key

- Full-time/part-time options
- Flexible start times
- Mixture of days on/off
- Flexible breaks and lunches

Examples

- Slant schedules (10-9-8-7-6)
- Split shifts/extra long lunches
- Mixture of days on/off
- Creative lunch definitions









Audience Question

What creative methods do you employ to ensure a mix of work schedules that match workforce to workload in a desirable way?

Send in your tips and techniques via Chat.





Software Demonstration

- •Flexible shift templates 'Day Models'
- Scheduling constraints so that optimised schedules are workable







Multi-Skill Scheduling

The Basic Concept:

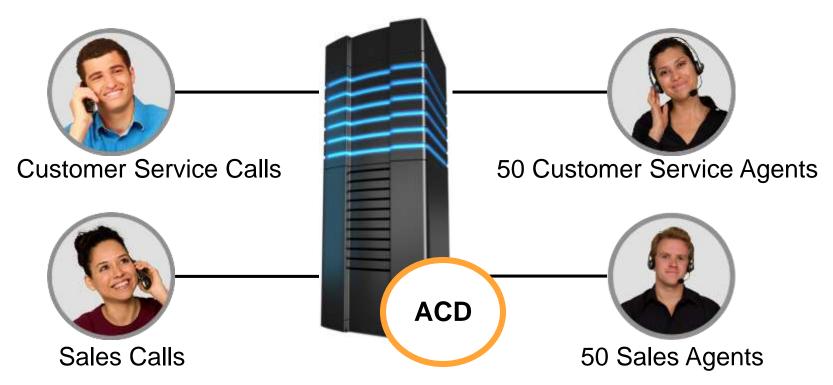
Employ Economies of Scale via 'Universal Agents'





Traditional Routing

Single Skilled Agents

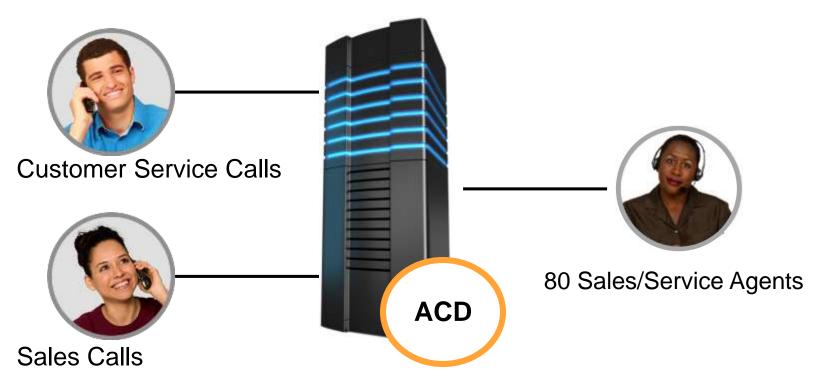






Universal Agents

Cross-trainedAgents







Best of Both Worlds?

Specialised Agent Groups



Another Look

50 Service

80 Service + Sales

35 Service

20 S+ S

35 Sales

①

50 Sales

①

①

100 Staff

80 Staff

90 Staff





Skill-Based Routing Design

Skill-Based Routing (SBR)

Benefits:

- Economies of scale
- Meets caller needs better
- Increases agent utilisation
- Increases agent satisfaction
- Matches caller with best agents
- Improves service and efficiency







Software Demonstration

- Agent skills
- Schedules for Universal Agents







Employee Satisfaction Surveys

What Matters to Agents:

- Compensation
- Work Schedule
- Work/Life Balance
- Training/Development
- Rewards/Recognition
- Social Atmosphere
- Relationship with Supervisor
- Tools and Resources





Software Demonstration

- Agent portal
- Viewing schedules, requesting holidays, swapping / bidding for shifts
- On any device inc. smartphone







injixo - award-winning WFM that costs less than you expect!

- Top-rated WFM in Call Centre Helper 2014
 Technology awards, voted no.4 overall
- Cloud: Continuous innovation
- £9 per user per month
 - Hosting, updates, backups
 - No server or heavy IT project
 - Min 99.5% uptime guarantee
- Normally Opex not Capex
- Streamlined implementation
- Flex capacity as needed









See for yourself

- Join us for a live web demo
- Every Friday at 11:00 UK time
- 90 minutes deep dive
- Contact chris.dealy@injixo.com for joining instructions
- And find us on You Tube

