# Changing channels. Changing chat. Christopher Brooks. Clientship CX













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# New levels of engagement....











Source: 23,000 Zendesk companies



### .....have led to new channels for contact



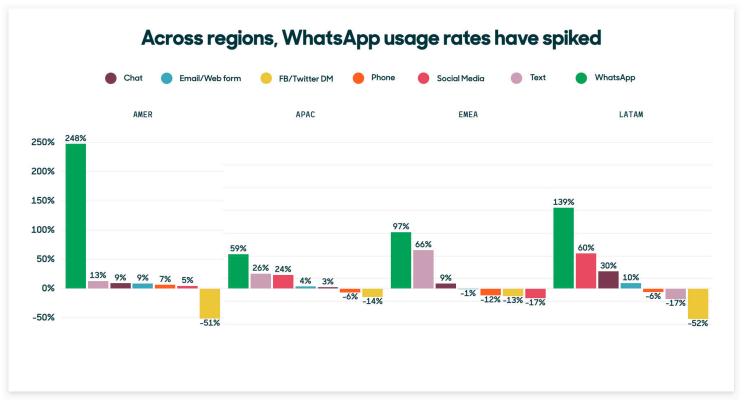












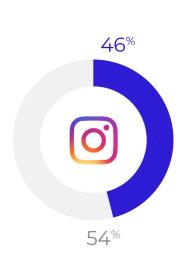
#### Social media – the new customer care channel





53%





Customer care

Other

hours

47% - 55%

Survey conducted by Khoros. The data is based on a study of more than 1,300 respondents who said they had ever tweeted directly to or about a brand/company on Twitter, Facebook, or Instagram.



Photo by **Ketut Subiyanto** from **Pexels** 

#### Reasons for contact are broader too...

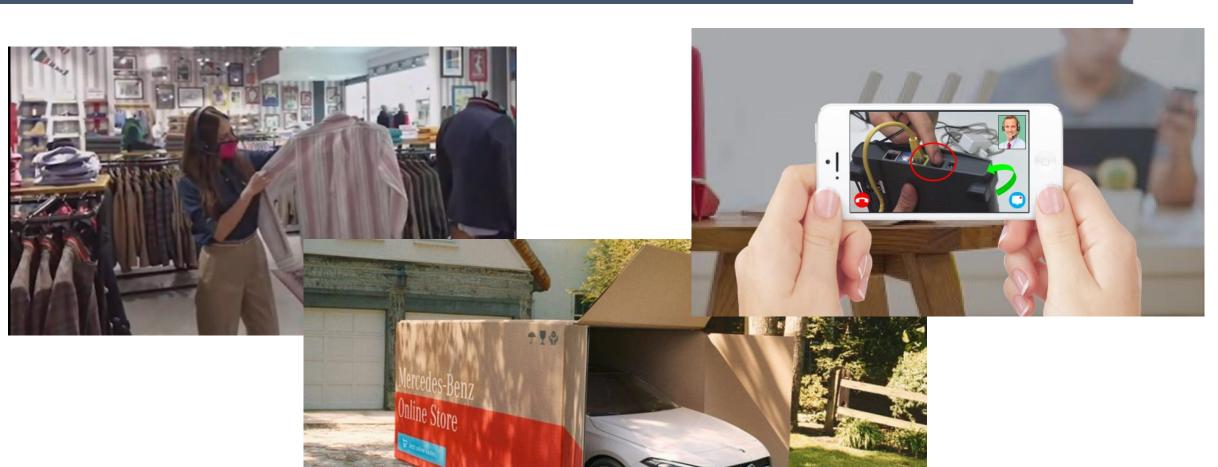




of consumers worldwide consider issue resolution as their most important customer service concern. (KPMG, 2020)

# Taking the customer service to the customer





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